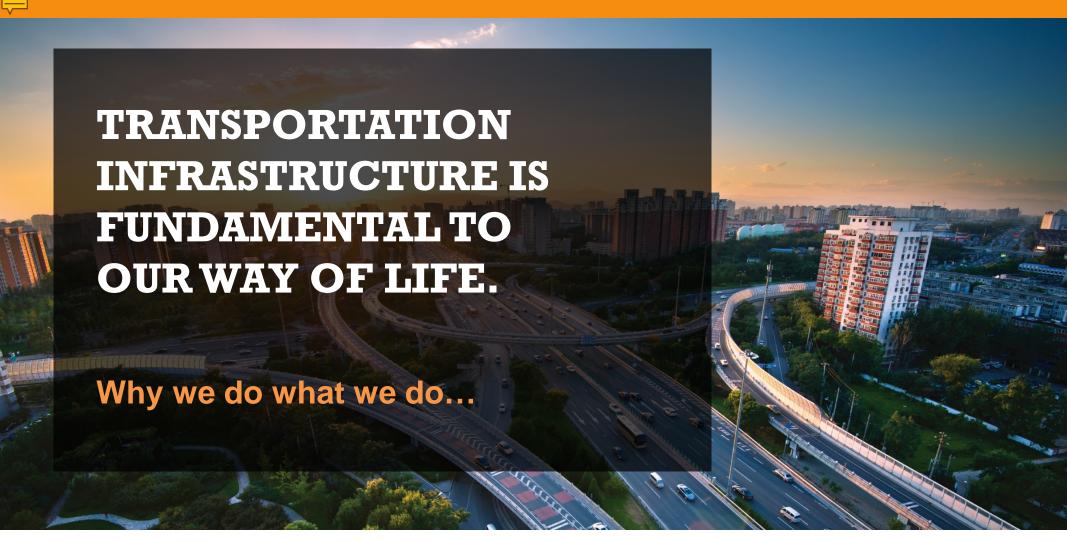


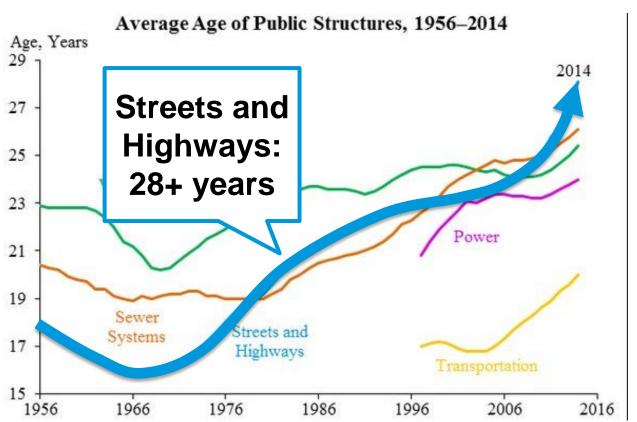
E-CONSTRUCTION: HOW TECHNLOGY IS CHANGING PROJECT DELIVERY

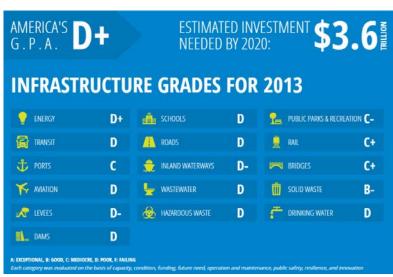
George White CEO, Co-Founder



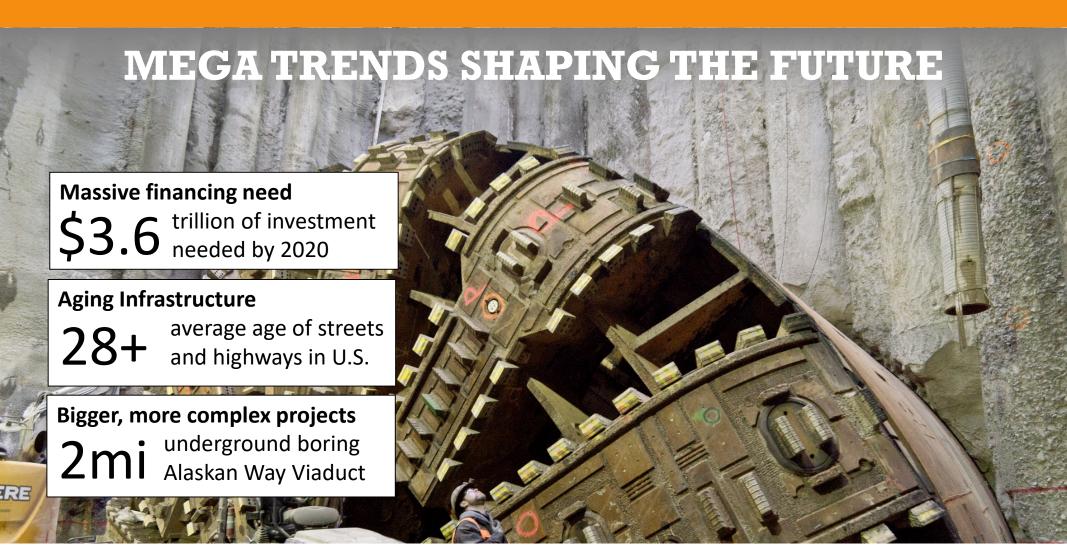


Our infrastructure is aging...











Slow permit and approval process

\$1.2tn of infrastructure would be added by 2030 if all countries committed to specific time limits for approvals





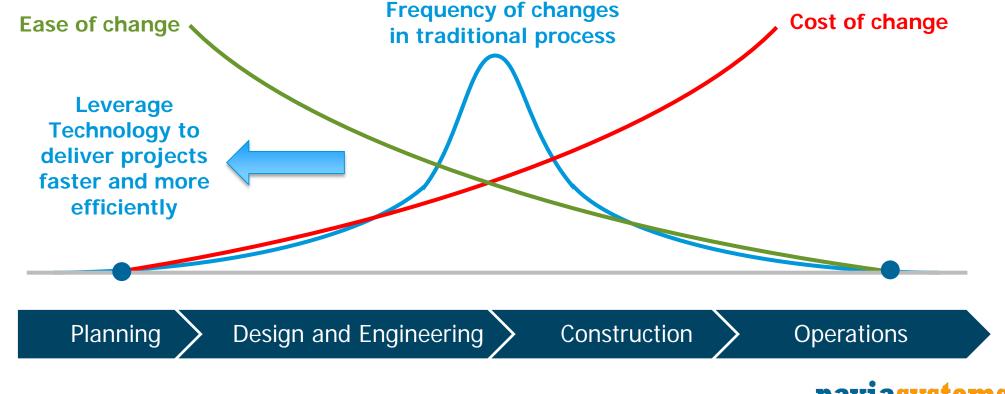


Managing Risk Through Asset Life





Managing Risk Through Asset Life (Time, Quality, Cost)





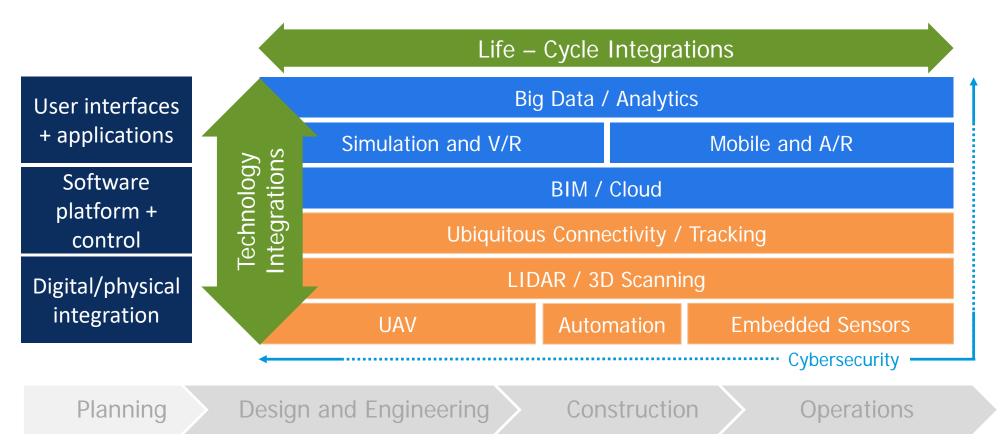
OPPORTUNITIES TO EVOLVE

	8/27 93°-78°-PCLDY Seq: 8
mon: 98° 79° P. CLDY , 8hrs.	1/27 93°-78 - VOS Seq: 8
8/25 0800 - 5:00 pm seg: 8	
BASE: Crew-Damiers	C SUDAV.
OSUPUR DSKILL DUNSKILL	
Equip: O Loader O Track-Hos	Comp of the transfer of the tr
7	EXCAVATINE A STORE WITH
BASE CONTRUCTIONS EXCAUATING Treaches,	0 £ (36) 200 PIVE TO AT STAL (5 X5) STOIN BOX COCATED AT STAL (5 X5) STOIN BOX MH-1 TO 1-A15-1 16
for 24" RCB PIPE FOR ADJOINING STORM	(5 X5) STOIN BOX COCK 10-A15-1 16- 3143+50 FOR MH-1 TO 1-A15-1 16-
Installed plane EBFR US-290	1 10 11
AT Approx, sta. 1176+00 -> 1177+00	
	: SEE PIAN SHEET 1141:
Tues: 92°-77° P.CLDY/ Seg: 8 24gd	BASE EXCAUNTING SOILS FOR DRISH
8/26: 08:00 - \$ 5:00 pm GAS: 054469	of (36) RCB PIPE TO ADJOIN WITH STORE
BASE: Damiens crew	BOX (5x5) LOCATION AT WBFR US-290

OPPORTUNITY TO CONNECT SILOS



Core Enabling Technologies







Opportunities Enabled By Digital

User interfaces + applications

Software platform + control

Digital/physical integration



Data-driven construction planning and lean execution

New fabrication methods

Automated and autonomous construction

Rigorous construction monitoring and surveillance





Collect Data Once, Use Many Times





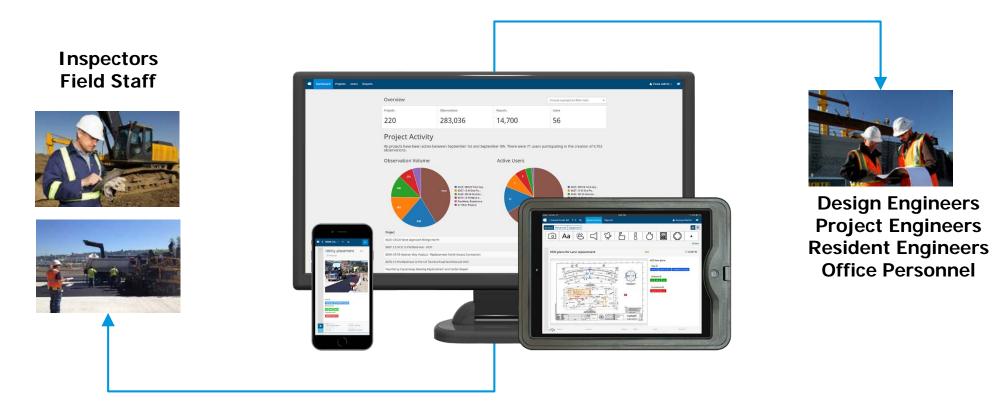
A mobile first, purpose-built platform to reduce project delivery risk.

- ✓ Simplified project inspection
- ✓ Real-time communication
- ✓ Automated reporting
- ✓ Digitized workflows
- ✓ Information flow for collaboration





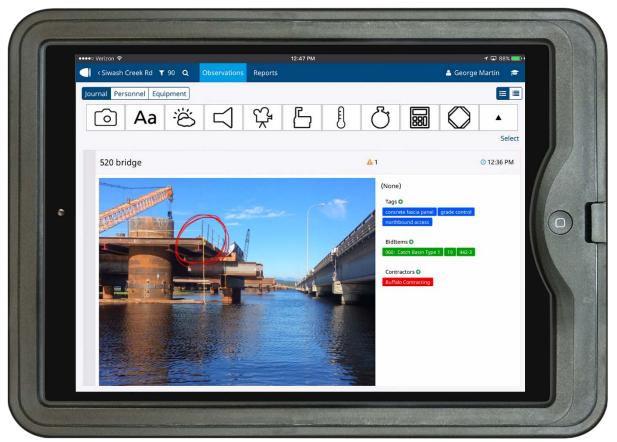
Real-Time Communication Among Stakeholders







Simplify Data Collection









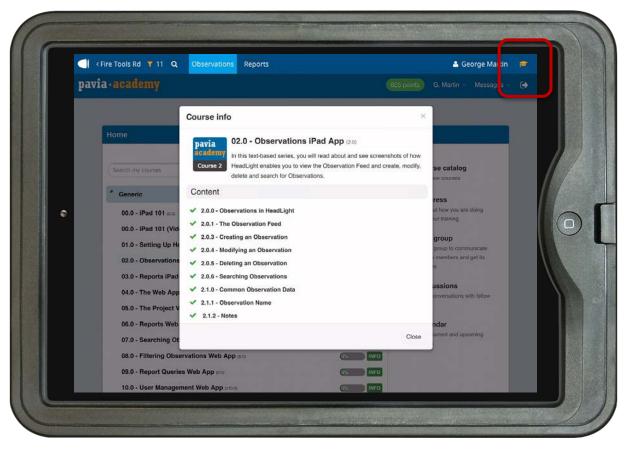
Automate Reporting and Enhance Workflows







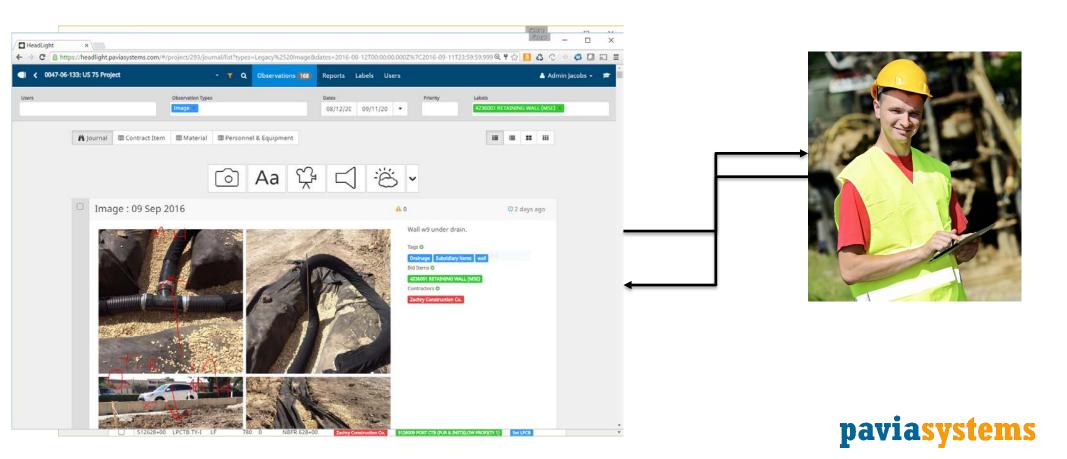
Improve Project Understanding





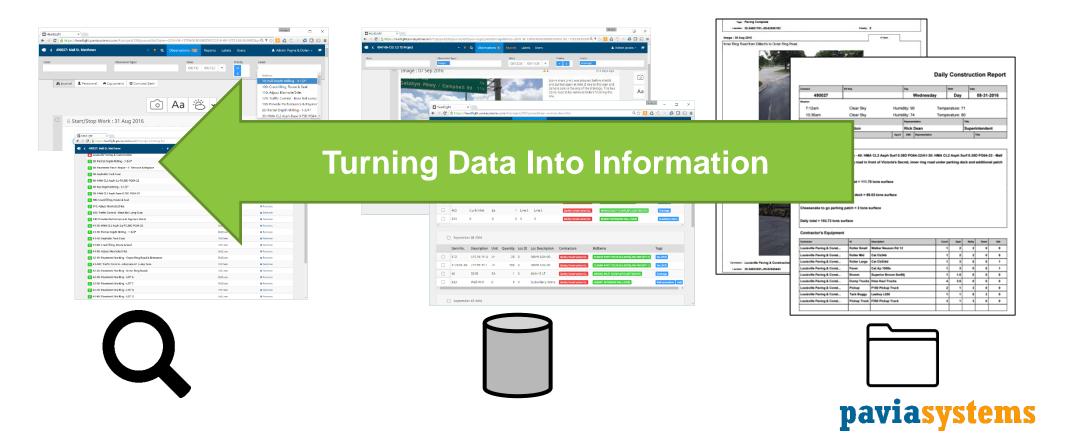


Collaboratively Track and Manage Issues



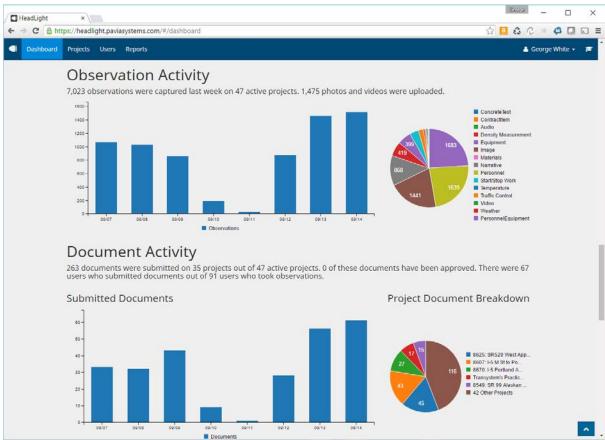


Discover Trends and Identify Potential Issues





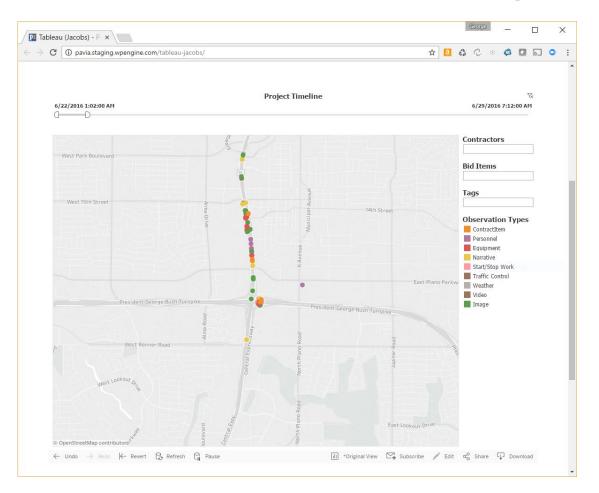
Improve Project Intelligence







And turn into Asset Intelligence

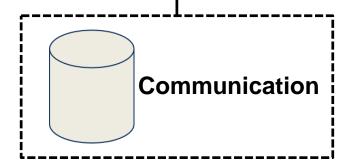






Information Enabled By Digital





- Warehousing Collected Data
- Real-Time Access
- Communication\Collaboration



- Claims Abatement
- Risk Reporting
- Owner\Contractor Reporting



- Past Performance Analytics
- Real-time Data Analysis



Benefits To Be Realized

Office building



Highway



Power plant



Impact on life cycle cost (%)

-15%

-16%

-12%

Design and engineering

±0%

±0%

-5%

Construction

-12%

-19%

-14%

Operations

-18%

-10%

-10%

Impact on construction time (%)

-30%

-23%

-15%





Benefits To Be Realized

Highway



Impact on life cycle cost (%)

-16%

Design and engineering

±0%

Construction

-19%

\$24.1 Billion Annually

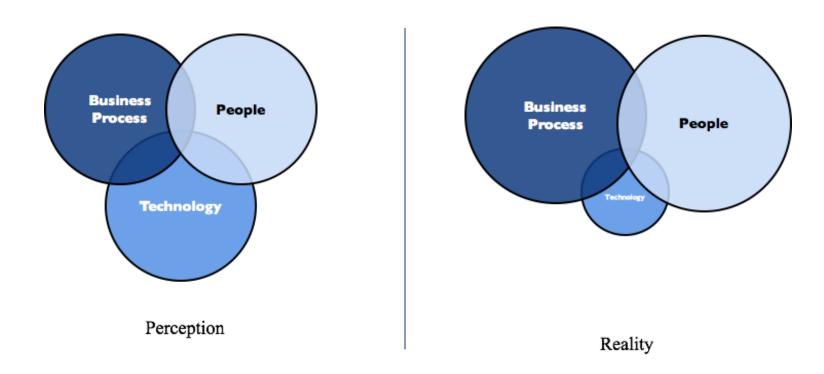
Operations

-10%

Impact on construction time (%)

-23%

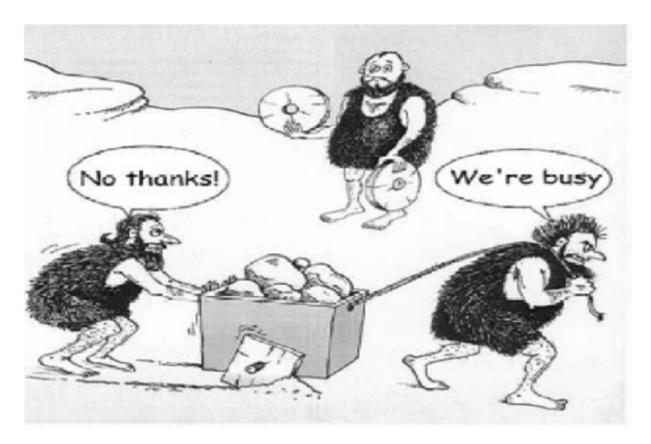
Innovation Requires Change



Most companies find the biggest innovation challenge is executing change to their people and processes.

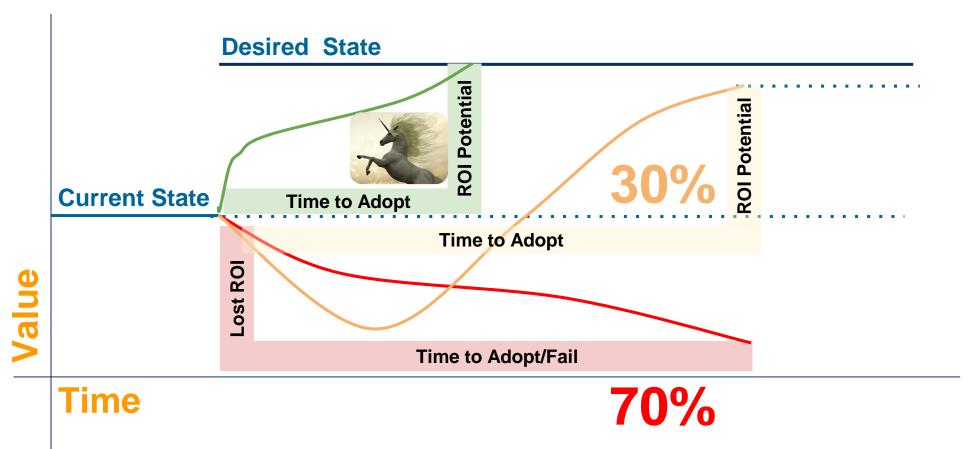


Why Is Change Difficult?





Expectations vs. Reality

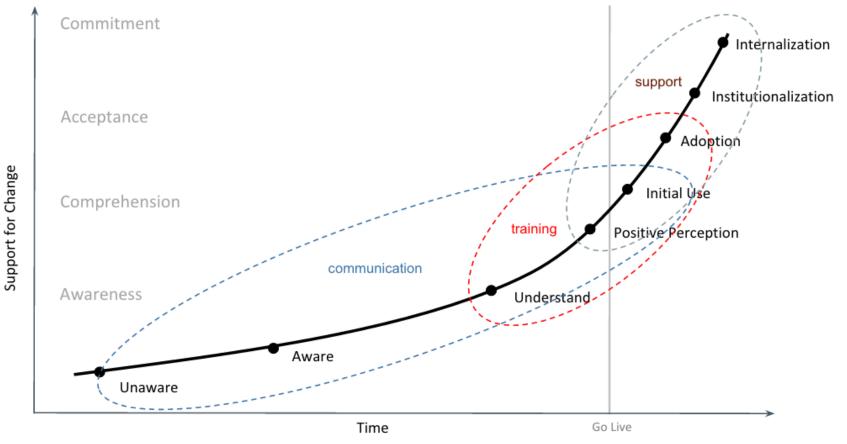




Source: John Kotter International



Managing Change: Shifting Focus of Activities







7 Critical Success Factors

- 1. Vision, value, and success metrics
- 2. Strong sponsorship (HQ and region-level)
- 3. Energy level
- **4.** Thoughtful deployment (planning, communication, training, and support)
- 5. Peer ambassadors
- 6. Feedback and responsiveness
- 7. Continuous improvement



Become a Technology Evangelist Pragmatist

- Drive your workflows to digital at point of collection
- Identify business impact and choose open platforms
- Partner with technology providers that understand change management

