

# Reinforcement

Psychology 390

Psychology of Learning

Steven E. Meier, Ph.D.

Listen to the audio lecture while viewing these slides

1

Psyc 390 - Psychology of Learning

#### Skinner

Systematically Demonstrated Several Things.

 If something occurs after the response (consequent stimulus) and the behavior increases,

The procedure is called reinforcement, and the thing that caused the increase is called a reinforcer.

2

Psyc 390 - Psychology of Learning

#### Skinner

 If something occurs after the response (consequent stimulus) and the behavior decreases,

The procedure is called punishment,

and the thing that caused a decrease is called a punisher.

3

Psyc 390 - Psychology of Learning

#### Skinner

SO REINFORCERS ALWAYS INCREASE A BEHAVIOR

AND PUNISHERS ALWAYS DECREASE A BEHAVIOR.

THERE ARE NO EXCEPTIONS.

4

Psyc 390 - Psychology of Learning

Two Types of Reinforcers and Punishers.

The difference occurs due to whether you add or remove something.

If you add something following a response = positive

If you remove something following a response = negative

- Positive does not mean good:
- Negative does not mean bad.

5

Psyc 390 - Psychology of Learning

## Positive Reinforcement

 If you add something (goodie) following a response and behavior increases, called Positive Reinforcement.

6

Psyc 390 - Psychology of Learning
Key Point: How to Get the Behavior to Occur
the First Time

- Use Shaping by Successive Approximations (Shaping).
- In shaping you reinforce successive approximations to the desired response.
- Get a rat to bar press.

7

Psyc 390 - Psychology of Learning

### Key to Shaping

- Must deprive the organism of what you want to reinforce it with.
- Animals with food. Deprive to 80% of its body weight.

8

Psyc 390 - Psychology of Learning

### Kids

Deprive kid of reinforcer you want to use.

• Chocolate Chip Cookies (ccc's)

Reinforce with CCC's for small appropriate behaviors.

Gradually increase the amount of behavior you want to reinforce that is required for a cookie.

9

Psyc 390 - Psychology of Learning

### Reverse Shaping

Is different from Regular Shaping Start at the end response, then reinforce it.

Then two steps before you reinforce it,

Then three steps, etc.

10

Psyc 390 - Psychology of Learning

## Examples

Stewart Little the Mouse. Teaching a kid to tie their shoes.

11

Psyc 390 - Psychology of Learning

## Negative Reinforcement

- Second type of reinforcement procedure.
- If you remove something following the response and the behavior increases, called Negative Reinforcement.

12

Psyc 390 - Psychology of Learning

Two Types of Negative Reinforcement

- Escape
- If you escape from something aversive, the next time you are in the same situation, you will make the same response.

13

Psyc 390 - Psychology of Learning Example Spousal Abuse

> Wife is yelling at her husband (aversive stimulus). Husband hits wife. Wife stops yelling. Husband is negatively reinforced.

Next time the husband is in a similar situation, the husband will hit again.

14

Psyc 390 - Psychology of Learning

#### Avoidance

To avoid something aversive, you will make the same response.

15

Psyc 390 - Psychology of Learning

### Example

Kid in candy store.

 $\mbox{\rm Kid}$  wants a candy bar, is obnoxious, yells, etc.

Parent is embarrassed and upset.

Gives the kid the candy bar.

Kid stops yelling.

Parent is negatively reinforced (escape). No more yelling.

Next time, parent gives the kid a candy bar when they enter the store (avoidance).

16

Psyc 390 - Psychology of Learning

## NOTE:

The kid is positively reinforced for its behavior

17